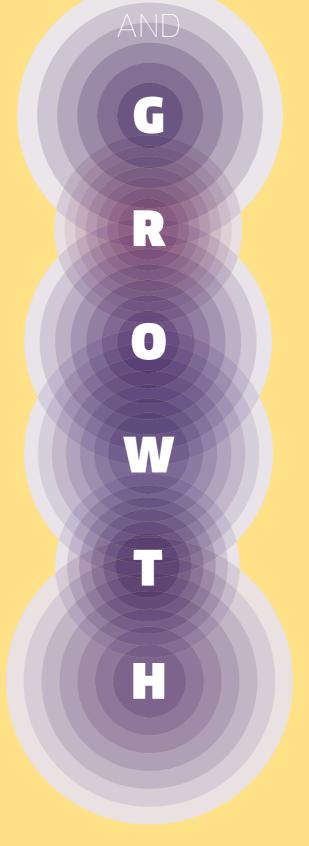
OPPORTUNITIES
FOR MARINE INSURANCE
IN SINGAPORE

ASSURANCE



# ASIA PACIFIC LEADS THE WAY IN GROWTH

"Asia Playing Crucial Part In Reshaping Global Economy"

- IMF Survey Magazine (June 9, 2010)

# 2000. 385,962 749,953

#### TONNAGE

Asia Pacific Shipping Tonnage<sup>1</sup> (in '000 tonnes)

- In the last 5 years,
   5 of the top 10 shipping tonnage nations were in Asia Pacific.
- Over 40% of global shipping tonnage is from Asia Pacific.

2005-2006

6.6%

2006-2007

12.9%

2007-2008

### YEAR-ON-YEAR GROWTH OF PREMIUMS WRITTEN FROM SINGAPORE

International marine insurers and brokers are setting up in Asia Pacific and more marine insurance business is written from the region. In Singapore alone, the insurance premiums<sup>2</sup> have increased by over 100% over the last 5 years.

28%

2008-2009

34.3%

As a leading maritime centre, Singapore is where the international maritime community congregates and where ideas and opportunities abound. Offering unparalleled access to the global and regional markets, a pro-business environment, a ready pool of skilled expertise, an extensive business network and quality living, Singapore is your key to Asia Pacific.

# SINGAPORE IS YOUR KEY TO ASIA PACIFIC

## EXTENSIVE BUSINESS NETWORK

Singapore provides you a comprehensive integrated business network of shipowners/ operators and maritime service providers:

Over 50

marine (re)insurers and International Group Protection & Indemnity Clubs specialise in covers for various classes, including hull and machinery, liability, offshore energy and P&I. Over 100

international shipping groups have chosen to manage their strategic and commercial management from Singapore.

5000

maritime establishments employing about 150,000 people have a presence in Singapore and contribute some 7% of Singapore's GDP.

# MARITIME LAW FIRMS CORRESPONDENTS **SHIPOWNERS & OPERATORS** HULL & **MARINE INSURANCE INSURERS & BROKERS MUTUALS** OTHER COVERS

## **PRO-BUSINESS ENVIRONMENT**

Rated by World Bank in 2010 as "the world's easiest place to do business", the Singapore Government ensures a business-friendly environment built upon political stability, a transparent regulatory framework and a conducive business environment.

Singapore welcomes marine insurance players with strong financial positions and risk management expertise to set up in Singapore. You can benefit from assistance programmes and incentives relevant to insurers, reinsurers and insurance brokers writing marine business.

# PROXIMITY IN TIME, SPACE & CULTURE

#### Singapore brings you closer to your clients in location, time-zone, culture and language:

- Over 182 Cities in 57 countries by air
- Over 600 Ports in 123 countries by sea
- Multi-lingual talent pool, who understands the Asian culture and can effectively communicate to your global clients
- Same time-zone
   as most Asia Pacific
   markets to allow
   you to efficiently
   and effectively meet
   the needs of your
   regional clients

- Abu Dhabi, Auckland, Dubai, Fiji, Wellington
- Colombo, Kolkata, Lahore, Chennai, Magadan, Islamabad, New Delhi. Mumbai
- Adelaide, Almaty, Brisbane, Canberra, Dhakar, Guam, Kathmandu, Melbourne, Port Moresby, Sydney, Yangon
- Bangkok, Hanoi, Jakarta, Osaka, Sapporo, Seoul, Tokyo





# QUALITY LIVING

## Singapore is simply great to live and work in:

- Ranked "top for quality of life in Asia" in The Mercer Quality of Living 2009 survey
- Strong expatriate community support
- Over 30 foreign and international schools to cater for children's learning needs

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