

# **Bunker Industry Digitalisation Plan**

**Industry Briefing Deck** 

## **Objectives**

- a. Accelerate digitalisation of Singapore's bunkering operations
- b. Build industry confidence and wider acceptance of electronic processes and documentations for bunkering in Singapore

#### **Scope**

- a. B2B industry to develop and test their commercial as well as operations solutions that enhance services, operations efficiency and transparency, end-to-end from oil terminals to receiving ships
- b. B2G industry to develop and test their existing secured systems (e.g. MFM system) for submission of bunker and event data to MPA via digitalBunker@SG
- c. Development of new hardware industry to develop new hardware to enable automated and secured data transmission from MFM systems to MPA



#### **Workflow, Industry Value Chain and Key Stakeholders**



Loading

**Refinery/ Floating Terminal Carrying Fuel Products** 



**Bunker Craft Operator** 



**Ship Crew** 

**Bunker Buyer** 

**Suppliers Purchase Bunker** 

**Suppliers Deliver Bunker** 



# Pain Points to be addressed under Bunker Digitalisation CFP (in bold)

S/N	Pain Points	Approach
A	Sales Contracts are not standardised and digitised (delivery)	Industry TBD
В	Purchase Contracts not digitised (ex-wharf flow)	Industry TBD
<b>C</b> *	Banks lacked ability to check authenticity of document, e.g. bunker BL/ CQ covered under Letter of Credit	<ul> <li>Existing work under AFA</li> <li>Call for JIP to develop &amp; pilot solutions for B2B purposes</li> </ul>
D	Risk of duplicate financing of customer draw down of Letter of Credit	Existing work under AFA and TFR
E*	Frequent changes to barge bunkering and loading schedule	Call for JIP to develop & pilot solutions for B2B purposes

S/N	Pain Points	Approach
F	Inconsistent practices in issuance of Bill of Lading	Industry TBD
G	Industry standards at loading side lacked enforcement	<ul> <li>To promote the adoption of SS600, Code of Practise for Bunkering, at terminals</li> </ul>
Н*	BDN and 12 other ops- related documents not digitised	Call for JIP to develop & pilot solutions for B2B purposes
<b>l</b> *	Regulatory reporting is only available via data entry on portal	<ul> <li>Call for JIP to develop &amp; pilot solutions for B2G purposes</li> <li>MPA's digitalBunker@SG to enable automated regulatory reporting</li> </ul>
J	Onerous checks on BDN traceability	Industry TBD



#### Three Development Scope – A, B and C

#### A. B2B: Industry applications and digital solutions to be developed

Examples of applications & solutions to be developed



Digital Documents, Certificates, Signature



Analysis Of MFM Profiles For Anomaly Detection



Optimisation of Terminal and Barge Scheduling & Utilisation



Quantity to be confirmed by cargo officer and ship crew (and bunker surveyor if

Bunker Supplier's System



(Testing with Common Data Infrastructure)

**B.** B2G: Automated data submission to MPA regulatory system



MPA server to receive Bunker & Event data

Transmitter to enable digital submission for every bunker operation

C. Development of Hardware: Industry hardware and software development for industry to submit data directly, securely to MPA and stakeholders

Bunkering data sent to customers & stakeholders



Bunkering data sent directly to MPA

Bunker Data from MFM systems



**Data Logger** 



Event Data from industry applications

AIS





Other data sources

urce Data



#### **Industry Solutions (B2B)**

(to be developed under the Call For Joint Industry Projects)

#### Potential bunker documentations that can be digitalized

#### **Based on Code Of Practice For Bunker Mass Flow Metering, SS648:2019**

- 1. Bunker Delivery Note
- 2. Meter reading record form
- 3. Meter totaliser report
- 5. Bunker requisition form
- 6. Stock movement logbook
- 7. Note of protest
- 8. Survey Statement of Fact
- 9. Pre-delivery safety checklist
- 10. Certificate of Quality
- 11. Bill of Lading/ Certificate of Quantity





### **Programme timeline & synergy with AFA CDI**



Identify Pain Points& Stakeholders(Oct-Mar 2021)



Call For Solutions (Apr-Jun 2021)



Solutions
Development
(Jul-Sep 2021)





Review by MPA and industry stakeholders

- Prepare CFP high-level specifications
- Incorporate IMDA's requirement for CDI
- Industry engagement, including Singapore Shipping Association

- Launch Call for Projects
   to catalyse solutions
   (B2B and B2G), including
   CDI requirements
- Industry briefing for applicants and their collaborators
- Evaluate and award projects

- Catalyse different solutions
- Support s/w and h/w development for automated transmission
- B2B solutions testing, including with CDI

- MPA Bunker system ready for testing
- Industry systems ready for testing with B2G
- Review outcomes and benefits
- Recommendations standards and refinements
- Funds to promote industry adoption

- AFA workshops discover pain points, workflows and data
- AFA building MVP under CDI

B2B trials with CDI

- CDI expected to go live in 2022



MPA scope

AfA scope

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# MPA works with SSA, ESG and industry to accelerate market adoption and standards development

1. Standards creation/ amendments for electronic workflows



2. Industry incentives to promote market adoption





## **Voluntary Listing for Discovery of Project Partners**

- e. For applicants interested in the listing, please write in to MINT@mpa.gov.sg for more details on the requirements
- f. Only complete information with company's consent can be listed

Profile of Technology Solution Provider			
Company Name			
Brief description of interested scope and pain point(s) (max 200 words)			
Brief description of proposed solution(s) (max 200 words)			
Type of partner(s) and support required (max 100 words)			
POC and contact information			

Profile of Solution Provider			
Company Name			
Brief description of interested scope and pain point(s) (max 200 words)			
Role & contribution(s) to project			
Type of partner(s) and support required (max 100 words)			
POC and contact information			



# CALL-FOR-PROPOSAL FOR DIGITAL BUNKERING

Invitation to submit proposals for development, enhancement and pilot digital bunkering solutions:

- a. Industry Solutions (B2B)
- b. Automated & Secured Regulatory Reporting (B2G)
- c. Development of New Hardware for Automated and Secured Data Transmission from MFM system

#### **Timeline**

Application start date : 20 April 2021

Industry briefing : 11 May, 1000hrs (SG time)

Briefing registration deadline : 7 May, 1800hrs

Application deadline : 10 June, 1800hrs

**Expected project award date** : 31 July

For briefing registration and clarifications, please contact MINT@mpa.gov.sg



Launched by:









#### **For Information**