

Problem Statement Template for Demand Drivers / Consumers (Electronic Bill of Lading)

Items	Details
Name of Company	Iora International Pte Ltd
Cargo / Shipping Segment	<ul style="list-style-type: none"> • Container Shipment (Metals)
Problem Statement / Pain points	<p>Share something about today's landscape as a stocktake and why doesn't it work for you</p> <ul style="list-style-type: none"> • We are processing over 20 BLs every month • Handling it, switching it, endorsing it and couriering it on time every time is a big challenge • For shorter shipment transits, the vessel arrives before the documents can reach the destination port, hence at times we incur signification detention and demurrage • Most of our shipment is from US, Mexico, Malaysia, Japan, Korea, UAE & Europe and it goes to India.
Solution required	<p>Share what you need as a base for solution providers to consider when proposing solutions that are catered to your needs</p> <ul style="list-style-type: none"> • We need title of the BL to be handled digitally • The title transfer should happen seamlessly and quick • Also it should be possible to convert eBL to physical BL at destination port.
Support required	<p>What do you need support on?</p> <ul style="list-style-type: none"> • Need to end to end hand holding to ensure there's no glitch in trade • eBL should get converted to Physical BL promptly at destination port
Contact Person	<p>Name: Anand Tiwari Designation: MD Email: anand@iorainternational.com</p>