## **Profile of Tech Solution Providers (Electronic Bill of Lading)**

Items	Details
Name of Company	Knowledge International Strategy Systems Pte. Ltd. ("KISS"); ESG's GTP member trader in Singapore since inception.
Brief description of Company and Products/Services	<ul> <li>KISS was incorporated in 2010 with a view to address inefficiencies in trading and build on the group's knowledge, resources and network in dry bulk business and to leverage Singapore's pro-business policies and deep Financial, Trading and Shipping ecosystem.</li> <li>As a broader strategy, driving on the industry experience and expertise, KISS setup an incubation centre in 2018 for thought leadership and development &amp; marketing of technology solutions focussed on Industry requirements. We've developed/developing the following solutions/ modules under "TruDoc" suite of products:1. Electronic signing, verification and transfer of documents 2. Document Management System (DMS). 3. Virtual workspace management tool. 4. Anti-Money Laundering (AML) Al tool</li> </ul>
Brief description of proposed Solution and key attributes	<ul> <li>SaaS model Blockchain powered cloud-based platform that enables transparency, automation and digitalisation of generation and exchange of information, including smart contracts, unilateral instructions warehouse receipts and other title documents.</li> <li>Access controlled data sharing and documents management solution. Employs industry standard encryption to securely manage, host and share documents. Virtual office for enhanced productivity and collaboration. It can be configured to simulate a trading company's office environment and execute BAU operations securely &amp; efficiently.</li> <li>Al powered tool to analyse big data to identify key risk indicators and have closed loop feedback to improve the results by employing machine learning</li> <li>Built on the "TradeTrust" framework, it has features like e-Signatures, authentication, Title document creation and transfer. It is based on the principle of singularity of ownership and auditable trail of transfer. TruDoc's blockchain based broad client solutions are focussed on true open adoption, inter-operability and are customised based on client needs rather than technology. Simplified On-boarding process allows customers to use modular Value-Added Services (VAS) provided in "TruDoc" suite on a single screen, which includes easy on-boarding, servicing and customisation of the solution.</li> <li>Provides complete visibility on all on-going trade transactions including physical shipment status and trade documentation stages. This visibility is provided using smart-contracts and pushing the information to blockchain through each stage in the supply chain for verifiability and sharing.</li> <li>Complies with UNCITRAL MLETR and leverage on legislative framework(s) of jurisdiction(s) that have adopted MLETR</li> </ul>
Support required. What do you need support on?	<ul> <li>KISS' strength lies in trading knowledge and experience as well as client's view on obstacles in adoption. With our deep knowledge of Trade, Trade Finance as well as technical solutioning ability, we're uniquely positioned to provide a scalable and open solution. Engagement and adoption, by key stakeholders and certification by leaders in logistics and port operators like MPA, IMDA and other clients would help adoption and implementation.</li> <li>Manpower support to target ME/SME's for customisation and implementation of TruDoc's digital productivity solution in Singapore. Expansion to other port locations and markets in ASEAN. Technology resources for training and adoption - technical resources to test, adapt, and extend TruDoc's capabilities and features. This would provide local employment opportunities as well as expertise to our team to customise the solutions for easy adoption.</li> </ul>
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